

New Firm finds Workforce Solution

Communication Resource Consultants (CRC) is a company that is taking advantage of Orange County in every way imaginable. CRC analyzes company voice and data networks to achieve cost efficiency throughout the entire country. Owners Maria Salvi & Robert Weinger moved to Orange County for the beauty of the area and the quality of life but left the operational division of their company on Long Island. Commuting on a regular basis for Robert quickly

became tedious, and they began looking for alternatives.

The obvious solution was to relocate the entire operation to Route 17M in Chester and stop the commute. To accomplish this, they began searching for local employees using the Internet as their source and were pleasantly surprised. Not only was there an ample labor pool, but the candidates were highly qualified and well trained in the technical aspects of their business. Their previous experience had been that there were plenty of job seekers but not qualified candidates. Many of the applicants for these high-paying jobs were also commuting outside the county and would welcome the opportunity to work where they live.

Following this job search, they were able to fully staff their headquarters and make the operation more efficient. It was a win, as well, for many of the new employees who were now able to enjoy an enhanced quality of life without a commute. New VP of Sales, Jim Poirier stated "Following the collapse of the telecom industry locally, I was forced eventually into a "dark-to-dark" commute which left virtually no family time with my wife and new daughter. Quality of life is a major issue for me, and finding a senior position with a great local company like CRC, was a perfect fit." He further emphasized, "There is a fantastic labor pool in the Hudson Valley for the telecom industry. Many of my former colleagues left the industry rather than commute and would jump at the chance to get back in the industry."

Welcome to New Investors

Armistead Mechanical, Inc.

BNY Mortgage Company LLC A Bank of New York Co.

Charles B. Merrill

Combined Energy Services

CRS Retail Systems, Inc.

E'dat

Empire State Bank N.A.

Home Depot

Hospice of Orange & Sullivan Counties, Inc.

Houlihan Parros

It's About Time Realty

Land America

Merrill Lynch

Prudential Seris Commercial Group

Seely & Durland, Inc.

Stonebridge Construction

The Daylight Savings Company

Town of Deerpark

William A. Smith & Sons

Upcoming Events

MARK YOUR CALENDAR

MVP BREAKFAST

Honoring HVEDC

Tuesday, June 7

Anthony's Pier 9 - Newburgh

8 AM

OCP ANNUAL EVENT

Tuesday, December 6

Anthony's Pier 9 - Newburgh

5:00 PM