

Weight Watchers International, Inc.
175 Crossways Park West
Woodbury, New York 11797-2055
516 390-1400

FAX 516 390-1445



June 26, 1997

Mr. Robert Weinger
Communication Research Consultants
406 Collington Drive
Ronkonkoma, New York 11779

Dear Robert,

Please accept our thanks for the tremendous savings we are experiencing on our telecommunications costs. Our accounts payable employees have already brought to our attention the considerable reduction in our phone bills.

You not only organized everything for us by removing unnecessary services, you also consolidated all of our numerous phone bills, which saves so much time and confusion in making monthly payments. Most of all, we enjoy the savings.

It is a pleasure to work with you, as you are always eager to arrive at a mutual agreement when anything is in question. We look forward to a long standing relationship, as we know we can count on you at any time. Thank you for your dedicated work.

Sincerely,

A handwritten signature in blue ink that reads "Mary Nieminski".

Mary Nieminski
Accounting Manager